



# We all have a role to play in building an inclusive global economy, Are You IN?

### **Campaign Brief**

The Are You IN campaign invites Companies, CEOs, Investors and Business Professionals to join IN to advance disability inclusion.

As folks join IN, they receive emails to encourage them to advance a roadmap to inclusion.

Campaign was launched at: <u>DisabilityIN.org/AreYouIN</u>



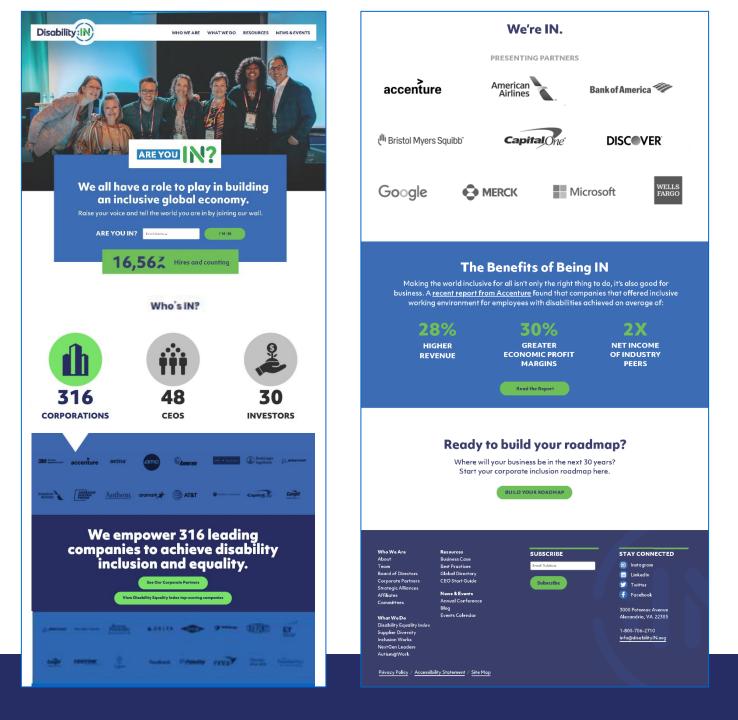
#### WHO'S IN?

Companies,

CEOs,

**Investors and** 

**Business Professionals** 



### **Business Professionals** are IN

Anyone can join IN.

An opportunity to engage your ERGs, team members, and senior leadership to join IN.

ARE YOU N? People all over the world are showing

#### support for disability inclusion standards.

Join industry peers and show support. Add your name.

First Name *	Last Name *	
First Name	Last Name	
Company *	Country *	
Company	Country	
Email Address *	Job Title *	
Email Address	Job Title	

#### I want to help advance inclusion through: \*

• Sharing the Business Case (to leadership/cross-functional teams)

We're all IN.

O Hiring/Talent Acquisition

o Business Owner with a Disability

O Supplier Diversity

o Culture/Advocacy

O Investment/ESG Strategies

o Other



We're all IN.		
ACCENTURE (2)	AETNA (2)	AMC (2)
<b>Steve J.</b>	<b>Steve J.</b>	<b>Steve J.</b>
Strategist	Strategist	Strategist
United States	United States	United States
<b>Bob Q.</b>	<b>Bob Q.</b>	<b>Bob Q.</b>
Product Developer	Product Developer	Product Developer
Japan	Japan	Japan
AMEREN (3)	AMERICAN AIRLINES (3)	AMERICAN ELECTRIC POWER (3
<b>Susan B.</b>	<b>Susan B.</b>	<b>Susan B.</b>
QA Tester	QA Tester	QA Tester
United Kingdom	United Kingdom	United Kingdom
Paul C.		
Executive Assistant United Kingdom	<b>Paul C.</b> Executive Assistant United Kingdom	<b>Paul C.</b> Executive Assistant United Kingdom
<b>Todd G.</b>	<b>Todd G.</b>	<b>Todd G.</b>
Software Developer	Software Developer	Software Developer
United States	United States	United States
BANK OF AMERICA (2)	COMPANY (2)	COMPANY (2)
<b>Steve J.</b>	<b>Steve J.</b>	<b>Steve J.</b>
Strategist	Strategist	Strategist
United States	United States	United States
<b>Bob Q.</b>	<b>Bob Q.</b>	<b>Bob Q.</b>
Product Developer	Product Developer	Product Developer
Japan	Japan	Japan
COMPANY (3)	COMPANY (3)	COMPANY (3)
<b>Susan B.</b>	<b>Susan B.</b>	<b>Susan B.</b>
QA Tester	QA Tester	QA Tester
United Kingdom	United Kingdom	United Kingdom
<b>Paul C.</b>	<b>Paul C.</b>	<b>Paul C.</b>
Executive Assistant	Executive Assistant	Executive Assistant
United Kingdom	United Kingdom	United Kingdom

Todd G. Software Developer United States

Todd G. Software Developer United States

POWER (3)



Todd G.

Software Develope

United States

Where will your business be in the next 30 years? Start your corporate inclusion roadmap here.

BUILD YOUR ROADMAP

### **CEOs are IN**

To date there are 50+ CEOs that are IN!

As a signatory of the <u>Disability:IN CEO to CEO Letter</u>, your CEO is committing to:

- Participate in the Disability Equality Index (DEI). <u>Register</u> for the 2021 DEI.
- Share important information on disability inclusion.
- Ensure that you're aware of increasing investor interest in understanding how companies are inclusive of people with disabilities. <u>Joint Investor</u> <u>Statement on Disability Inclusion</u>, with 30 investor signatories to date.



Understanding that we are all operating in an unprecedented environment with multiple, competing interests for the time and attention of the CEO, we are writing to you – from a CEO to CEO perspective – to ask for your much-needed help in advancing equality and inclusion at a time when the need to make sure that no one is marginalized has never been more important.

July 2020 marked the 30<sup>th</sup> Anniversary of the Americans with Disabilities Act (ADA). While there is much to celebrate in the progress that has been made since the ADA was created, there is still a great deal of work to be done. Specifically, we want to:

- Request your consideration to participate in the Disability Equality Index (DEI), the leading corporate benchmarking tool for disability equality, which is administered by the non-profit organizations, American Association of People with Disabilities (AAPD) and Disability:IN;
- 2. Share important information on disability inclusion that details its impact on business performance; and
- 3. Ensure that you're aware of increasing investor interest in understanding how companies are inclusive of people with disabilities.

We have experienced first-hand, within our companies, the potential for innovation, sustainability, and profit as a result of disability inclusion. It is important to us, now more than ever, to drive companies aligned with corporate values and meaningful purpose. Without disability inclusion, we will fail to build sustainable futures that empower all.

We kindly request that your company registers for the DEI (<u>www.DisabilityEqualityIndex.org</u>), a corporate benchmarking tool created by non-profit organizations AAPD and Disability:IN.

Our respective companies leverage the DEI to help build better products, stronger workforces, and innovative supply chains. At a larger scale, we stand to boost the American GDP by up to \$25 billion if we hire just 1% of the untapped talent with disabilities.

Over one billion people have a disability across the globe – and it is a strength. We are leveraging this – by hiring inclusively, contracting with disability-owned business enterprises, and creating accessible tools and technology for all. We do this because it's the right thing to do and it makes good business sense. Research reveals that leading disability-inclusive companies stand to gain as much as 28% higher revenue, double the net income and 30% higher economic profit margins than their peers.

This is a growing topic for investors in driving sustainable performance. A global investor coalition, representing more than \$2.8 trillion in combined assets, called on companies they invest in to become more disability inclusive. The coalition is led by New York State Comptroller Thomas P. DiNapoli and Oregon State Treasurer Tobias Read, and includes large institutional investors such as California State Teachers' Retirement System (CalSTRS) and Bank of America.

We understand, firsthand, that many requests come across the CEO's desk, which is why we're reaching out directly to you on this topic. The business case for disability inclusion in the workplace is compelling. Investor interest – along with regulator and legislator interest – on the topic of workplace disability inclusion is increasing at an accelerated pace. And the DEI provides an unbiased and confidential way to benchmark disability inclusion in the workplace.

Thank you for your time and consideration.

Sincerely,



### Show the world you are IN PARTNER ENGAGEMENT MATERIAL

Now that you're IN – use our INSIDER toolkit to engage your employees, customers and communities that you're committed to advancing inclusion.

### **Example 1: Share Stories with the community**

With our toolkit you can join in on the campaign too and post to your channels.



905 likes

**bankofamerica** We're IN! At Bank of America we are committed to an inclusive workplace and proud to be on the team advancing disability inclusion. Join us at disabilityin.org/areyouin. #AreYouIN

March 20



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#### 905 likes

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**jennwren** I'm IN! At @BankofAmerica we are committed to an inclusive workplace and I'm proud to be on the team advancing disability inclusion. Join us disabilityin.org/areyouin #AreYouIN?

....

March 20

### **Example 2: Empower Executive Leaders**

Use our executive letter and handouts to spread the word.



Jane Sample Compliance Manager & Client Coordinator Company Incorporated

Ferro tem inctasp erciatur apellor ibusam ut omniscienime ligento occabor escipici dolore odia voluptatur? Il ipsum voluptatibus dis pore etur?

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Disability:IN





To learn more about the Are You IN campaign, please contact diana@disabilityin.org

We look forward to continuing the disability inclusion journey together for the next 30 years and beyond.

DisabilityIN.org
/disabilityin
/disabilityin
/disabilityin
/disabilityin
/company/disability-in

## **DEI OVERVIEW**





Companies participated in the 2020 DEI. View 2020 DEI Report

#### WHAT IS THE DEI?

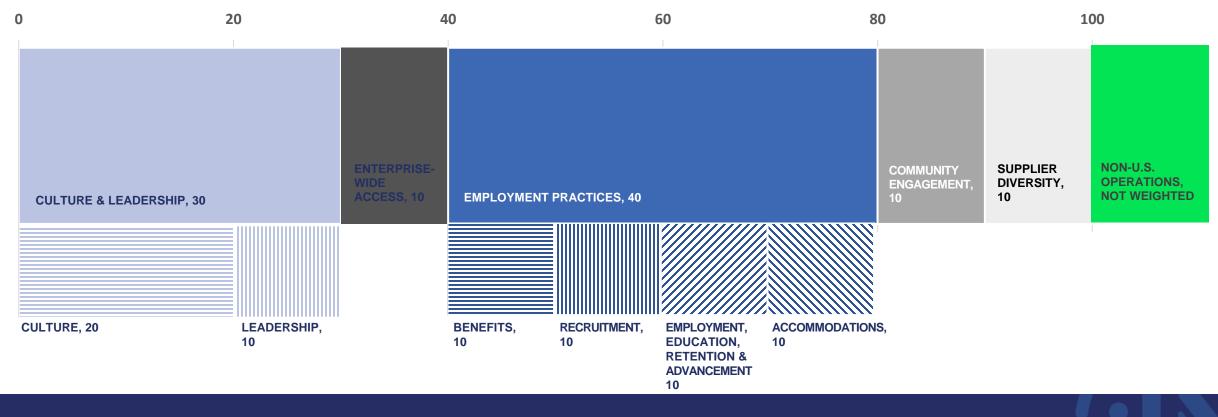
- Participating companies receives a score, on a scale of zero (0) to 100, with those earning 80 and above recognized as "Best Places to Work for Disability Inclusion."
- Developed by the DEI Advisory Committee, a diverse group of business leaders, policy experts, and disability advocates.

#### **IT MEASURES:**

Culture and Leadership | Enterprise-Wide Access | Employment Practices | Community Engagement | Supplier Diversity | Non-U.S. Operations (not weighted)

### ACTION INSIDE THE DEI MORE THAN JUST A PLEDGE

### **Disability Equality Index Points Distribution (100 Total)**



# **2021 DEI TIMELINE**



- July 14, 2020: 2021 DEI Registration opened
- February 1, 2021: Registered companies start receiving access to the benchmark
- February 12, 2021: 2021 DEI Registration closes
- April 9, 2021: Final company benchmark responses due
- June 2021: DEI benchmark scores finalized
- July 15, 2021: Top-scoring companies (score of 80 or above) announced and DEI Report available

\*The above dates are provided for planning purposes only and are subject to slight modification.

### **DEI BENEFITS** WHAT DO PARTICIPATING COMPANIES RECEIVE?



- Scored Report provides:
  - Company score, broken down by DEI category
  - Company responses to all DEI questions
- Scorecard provides:
  - Company score, broken down by DEI category and question set
  - Recommendations for improving your disability inclusion practices based on your responses to questions
  - A "Response Comparisons" table
    - 1<sup>st</sup> column: How company responded to DEI multiple-choice questions last year (if applicable) and this year
    - 2<sup>nd</sup> column: Recognizes the percentages of how your company responses compare to industry
    - 3<sup>rd</sup> column: Recognizes the percentages of how your company responses compare to all companies

### **RECOGNITION** TOP-SCORING COMPANIES RECOGNIZED HERE:

- DEI Website
- DEI Report
- Disability:IN Website
- AAPD Website
- Various Events
  - Involving Disability:IN, AAPD, or the DEI
  - Press releases
  - Other similar channels





# **Thank You!**

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